



Formerly DC PTAC

# DC APEX ACCELERATOR

*Presentation For:*

**Modern Day Marine 2024:**

**Any Clime and Place from Sea To Sky**



# WHO WE ARE

## DSLBD Mission

The DC Department of Small and Local Business Development (DSLBD) supports the development, economic growth, and retention of District-based businesses, and promotes economic development throughout the District's commercial corridors.

DC APEX Accelerator is a program within the Department of Small and Local Business Development (DSLBD)



# DC APEX ACCELATOR



- Who we are
- How we serve
- What we do



# WHO WE ARE



- **Mission:** Serve as the axis for existing and new business to strengthen the defense industrial base by accelerating innovation, fostering ingenuity, and establishing resilient and diverse supply chains.
- **Vision:** A diverse and resilient domestic industrial base that can deliver preeminent solutions to the military and other government users.

# WHAT WE DO

- Complete registration with a wide range of databases necessary for them to participate in the government marketplace (e.g., SAM).
- Identify which agencies and offices may need their products or services and how connect with buying agencies and offices.
- Determine whether they are ready for government opportunities and how to position themselves to succeed.
- Navigate solicitations and potential funding opportunities.



# WHAT WE DO

- Receive notifications of government contract opportunities on a regular basis.
- Network with buying officers, prime contractors, and other businesses.
- Resolve performance issues and prepare for audit, only if the service is needed, after receiving an award.

# WHAT WE DO

- Disadvantaged Businesses (SDBs)
- Historically Under-utilized Business Zones (HUBZones)
- Service-Disabled Veteran-Owned Businesses (SDVOSBs)
- Women-Owned Small Businesses (WOSBs), and
- Other underserved small businesses

# WHAT WE DO

## OUTREACH

Matchmaking  
Presentations  
Conferences  
Trade Shows

## EDUCATION

Training  
Information  
Sessions  
Meet & Greet  
Webinars

## CERTIFICATION ASSISTANCE

### SBA

WOSB  
8(a)  
SDVOSB  
HUBZone

### GSA

SAM  
MAS



# WHAT WE DO

## Marketing

Research  
Bid Match  
Marketing Plan  
Assistance

## Pre-Contract Management

Solicitation Review  
Proposal Review  
Subcontracting  
Assistance

## Post Contract Award

Contract Review  
Compliance

# WHAT WE DO





# How We SERVE





# CONTACT INFORMATION



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<http://dslbd.dc.gov/service/dc-procurement-technical-assistance-center-dcptac>

<https://www.apexaccelerators.us/#/>

